

Top Down

Training required for decision makers to understand applicants	The 'Top Table'	Perceived as authoritarian
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Designated Information Sharers	Chief Officers, Funders, LSP Executive	Red Tape
	Acknowledge Rights, Roles and Responsibilities	Protocols
		Timing

Visits to affected communities and interviews with sector reps

Demystify	Dejargonise	Will to accept	No sensitivity	Image change	Empathy
Understanding 'Street Talk'	Use Plain English	Make documents people friendly	Change Mindsets	No Hidden Agendas	Approachability

Less attention to detail, more attention to need

Transparency

Trust



Socially 'correct' Capacity Building Fair Play

"Lack of understanding/empathy" "Too prescriptive" "Aloof and out of touch"

"They demand respect but don't earn it..."

Improved image	Will to adapt	K. I. S. S.	Targeted
Realistic expectations			No Hidden Agendas Needs not Wants

Financial management	Partnership working	Wider picture	Rights, Roles and Responsibilities
Confidence Building	Reporting back		
Assertiveness			
Jargonising	Understanding		
Gov't Protocols	Negotiating Skills		
	People skills		
			Recognising intimidation

Assertiveness NOT Aggression

Funding Applications

Training for Chairs and elected Reps to deliver remits, and understand decision makers	Designated Information Sharers	Grassroots Activists	Inefficient and untrained in completing funding applications
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Parity of resources

Where are they?

Nine thematic community 'peoples panels'

Various community networks

"Hard to Engage" groups

Bottom Up